DP-1	Basic	Named Peril	Fire, Lightning Explosion Extended : Wind Hail			
			Aircraft Riot Volcano Internal Explosion Smoke			
			WHARVES			
DP-2	Broad	Named Peril	WHARVES + BBBICEGOLF Ice, Burglary, Collapse,			
DP-3	Special	Open Peril	Theft is never covered on DP policies			

Dwelling Policy -

- 1-5 Units.
- Automatic Increase = Inflation
- Incidental businesses (shoe store, flower shop)
- No Mercantile, No auto repair shop
- Rowboats covered while in garage
- 2 Years to sue an insurer
- Vacant 60 Days NO theft or Glass coverage

Coverage:

- A Structure
- B Other Structures (Shed, Garage) --- 10% of Coverage A
- C Personal Property (Contents, Television) --- Can be \$0, optional Coverage
- D Fair Rental Value --- 20% of Coverage A
- E Additional Living Expenses --- 20% of Coverage A

HO-2	Broad	Comparable	Structure Broad, Contents Broad			
		to DP-2				
HO-3	Special	Standard Homeowners	Structure = Open, Contents = Broad			
HO-4	Contents Only	Renters Policy	No Coverage A \$6000 Min coverage C			
			Contents are Named Peril			
HO-5	Comprehensive	High Value	Open Peril Contents + Structure			
HO-6	Condo	Condo	Coverage A minimum \$1,000			
HO-8	Modified	Historic Homes	Structure + Contents Broad			

Homeowners Policy –

- 1-4 Families, 2 Boarders per family, Animals not covered
- Servants covered only while on premises or with the insured.
- Property covered anywhere in world Arts & Antiques excluded
- Gravestones covered, Motels covered, Vacation Rental covered
- 1-3 children in Daycare Personal Injury is optional Appraisers settle losses and Umpire chooses correct loss
- Business pursuits covers activities and only if you have a corporation and does NOT cover liability.
- Scheduled personal items are afforded zero Coverage C because they are on their own policy
- ALL PERSONAL PROPERTY ITEMS ARE ACV, unless added by endorsement.
- Vacant 60 Days NO Glass or Theft coverage

Coverage:

- A Structure
- B Other Structures (Shed Garage) --- 10% of Coverage A
- C Personal Property (Contents, Television) --- 50% of coverage A
- D Loss of Use (Fair Rental Value + Additional Living Expenses) --- 30% of Coverage A -- Indirect
- E Personal Liability (Dog Bites)
- F Medical payments to Others (Not roommate, yes mother in law visiting)

Homeowners Dollar Figures:

- \$200 for money
- \$500 for credit cards
- \$1,500 trailers
- \$2,500 jewelry and furs if stolen
- \$2,500 guns -- \$5,000 Gravestones ---- \$1,000 for Homeowners Association Assessments

Coverage A	Structure	House			
Coverage B	Other Private Structures	House – Fencing around house			
Coverage C	Private Contents	House			
Coverage D	Loss of Use	House			
Coverage E	Scheduled Farm Property	\$3,000 for mobile machinery, \$10,000 hay stack			
Coverage F	Unscheduled Farm Property				
Coverage G	Other Farm Structures	Barns – Pasture Fences			
Coverage H	Bodily Injury & Property Damage	Similar to General Liability			
Coverage I	Personal Injury & Advertising				
Coverage J	Medical Payments to Others	\$1,000 for 3 years Resident employees covered, Farm employees are not			

Farm Policy:

- If vacant or unoccupied for 120 days, insurance reduced by 50%
- Racehorses & Carrying others for a fee (hayride) not covered
- Farm Employers & Employees = Workers Compensation
- Custom Farming Gross receipts over \$5,000
- Fish, Bees, Worms are covered (Fish Farms etc)
- Mobile Equipment means tractors, this is an endorsement for extra money
- Scheduled glass has no deductible
- Livestock not covered if less than 1 year old or if struck by a vehicle
- Damage to Property of Others excludes borrowed property liability
- Farm records covered up to \$2,000
- Business Personal Property up to \$500, \$3,000 guns
- Power Failure ON PREMISES is covered
- Sinkhole collapse covered

Commercial Package Policy (CPP)

- Claims made covers when claim is made, occurrence covers after policy expires uses coverage triggers
- Premises covers on-site, think of a clothing store
- Products & Completed operations must be off-site and covers finished work
- You may only sue insurer if all you fulfilled your conditions in contract
- If vacant for 60 days, payment is reduced by 15% for VMM (Vandalism) and Theft/Glass
- Boiler & Machinery (Equipment Breakdown) is Replacement Cost, has inspections and Open Peril
- Value Reporting form pays only 75% before first report
- First Named Insured pays premium and is responsible for all rights
- Defense costs & Supplemental limits are paid in addition....1,000,000 + 250,000 defense = 1.25million
- Standard property deductible is \$500
- Medical Payments are No-Fault
- Sprinkler coverage as long as it is fixed within 48 hours
- All building materials are covered for 100 feet EXCEPT TOOLS
- Selling Equipment = Equipment Dealers
- Contractors Equipment covers mobile equipment on site
- Recalls are not covered
- Monoline = One coverage ie: General Liability, Interline = covers multiple coverages IE: Crime

Coinsurance = 80%

Business Owners Policy (BOP)

- Fire Department Service charge \$2,500, Electronic Data \$5,000
- Attached Signs \$1,000, Glass \$100 up to \$500
- Time Element form is indirect cause of loss
- Must have Sprinklers within 48 hours
- Small businesses, no more than 25% beer & Wine or 50% gas, less than 6 stories or 60 units
- Considered a Complete Package Policy

Auto:

- 30/60/25 Per person, Per Accident, Property Damage = BI + PD Liability, UIM and UM
- 2500 for PIP, Funeral Expenses, Medical, Rehab, 80% loss of income, Essential Services Dog walking/Maid
- Covered getting in, out of, ontop of and if you are a pedestrian Only covers you and people in YOUR car
- Territory US, Canada, Puerto Rico Not Mexico, Not Cuba
- Truckers covers Common and Contract Carriers only Motor Carriers covers common, contract, private
- Garage keepers parking lots, dealerships, auto services Standard = At Fault, Primary & Excess cost more
- Auto only covers items permanently attached to vehicle
- Flood, Riot, Missiles are all covered on auto. Wear & Tear and Mechanical breakdown are not
- Symbol 5 owned auto no fault, Symbol 9 hired auto, Symbol 31 Dealer auto, Symbol 1 Any Auto, 7 specified
- NONOWNED =Can be leased from employee or any non owned vehicle
- Hired = Hired from anybody except employee
- Drive Other Car = Company car furnished for employees Use Extended Non Owned = TAXI's / Public Livery
- Employees as insureds = cover employees doing errands
- Miscellaneous = Motorcycles, Dune Buggies, Golf carts
- Joint Ownership = owning a vehicle with a financial partner NOT a spouse
- MCS-90 = Trucker form for Interstate Commerce
- \$5000 contents \$10000 property for Truckers -- \$1,000,000 for OIL and \$5,000,000 for Gas
- Trailer Interchange covers trailer hooked up to truck
- Items being towed only covered for Liability NOT property (IE: BI + PD, UM, UIM NOT Collission Comp)

Workers Compensation:

- OSHA = Occupational Safety Health Act = Workers Safety
- Fellow Servant Rule = Defense against workers comp claims, stating fellow employee injured you
- Contributory Negligence = Last Clear Chance rule
- Assumption of Risk = Assumed the risk of Hazardous Job
- Elective states = not required to carry comp (NJ and TX), Other states are compulsory (required)
- Monopolistic is only state funded allowed, Competitive is private + state
- Subsequent Injury fund provides for benefits that are taken back from overpayment
- If death occurs with no beneficiary listed, 364 weeks are paid to Subsequent Injury Fund
- Exclusive Remedy is when an insurer takes back overpayment, that is paid to the Subsequent Fund

Section II is employer liability

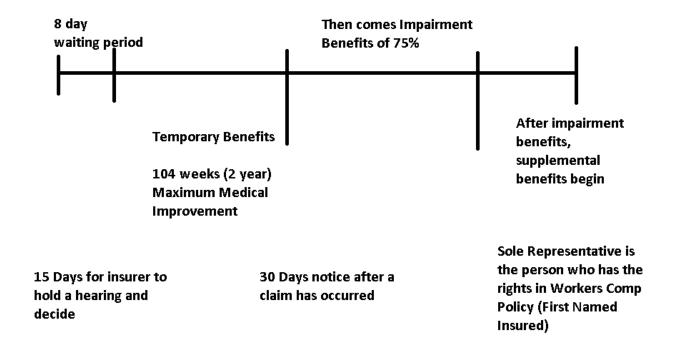
- 100/100/500 Minimum limits 100 per accident, 100 per disease, 500 disease aggregate
- Rates are determined by per \$100 of PAYROLL and Standard Industry Code (SIC)
- Experience modification uses past claims experience to determine rates
- Participating (Mutual) companies may pay a dividend anually as a partial premium refund

Jones Act: At sea 30% or longer

US Longshoreman Harbor Workers Compensation Act = DOCK WORKERS / REPAIRERS – WHARFS

FELA covers Railroad Employees **FECA** covers federal employees

Rehabilitation, Medical Expenses, Funeral Costs, Boarding, Lodging and Travel expenses, Vocational Rehabilitation are all covered



Sample auto policy with Minimum Limits

Bodily Injury and Property Damage:	30,000	/	60,000	/	25, 000	
	Per Perso	n Pe	r Acciden	t P	roperty Damage	
Under Insured Motorist (UIM) :	30,000	/	60, 000	/	25, 000	
Uninsured Motorist (UM) :	30,000	/	60, 000	/	25, 000	
Personal Injury Protection:	\$2,500 mi	nimur	n per pers	on		
Medical Payments:	\$1,000 mi	nimur	n per pers	on		
Towing and Labor:	\$25 minimum					
Rental Car Reimbursement:	\$20 per day, * 30 days = 20/600 minimum					
Other Than Collision:	Deductibl	es, suc	ch as \$100	, \$25	0, \$500, \$1000+	
Collision:	Deductible	es, sud	ch as \$100	, \$25	0, \$500, \$1000+	